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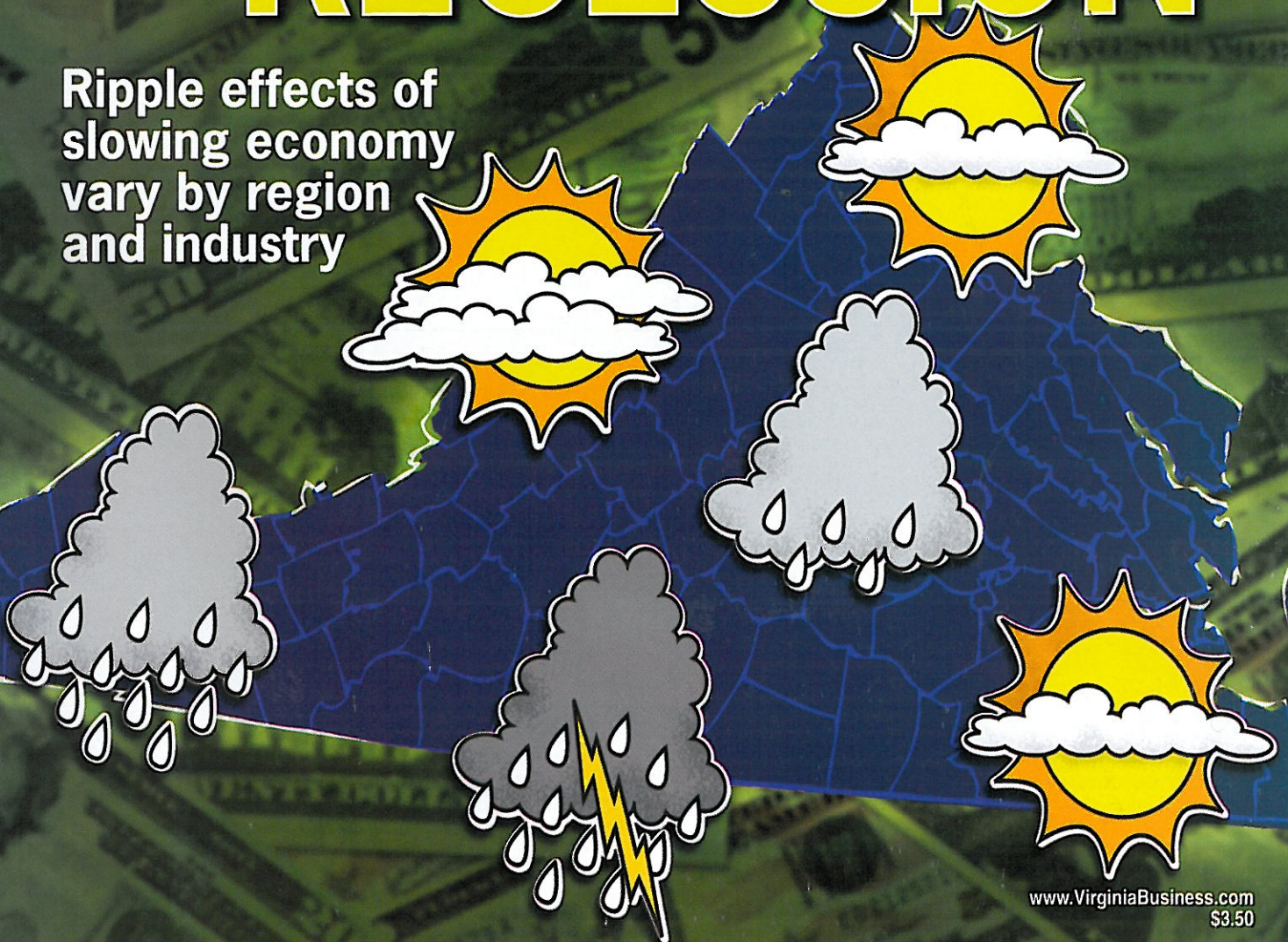
VIRGINIA BUSINESS

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WEATHERING the RECESSION

Ripple effects of slowing economy vary by region and industry



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Virginia's List of Leaders

GENERAL CONTRACTORS GENERAL CONTRACTORS GENERAL CONTRACTORS GENERAL CONTRACTORS

company	main VA office	web site	phone	top VA executive	work put in place in Virginia (\$000) ¹
1 W.M. Jordan Co.	Newport News	wmjordan.com	(757) 596-6341	John R. Lawson II	\$443,900
2 Balfour Beatty Construction	Fairfax	balfourbeattyus.com	(703) 273-3311	John P. Tarpey	435,884
3 The Whiting-Turner Contracting Co.	Richmond	whiting-turner.com	(804) 330-4700	Dan Niccolucci	355,000
4 Hensel Phelps Construction	Chantilly	henselphelps.com	(703) 828-3200	Mark T. Baugh	321,981
5 HITT Contracting Inc.	Fairfax	hitt-gc.com	(703) 846-9000	Russell A. Hitt	296,517
6 KBS Inc.	Richmond	kbsgc.com	(804) 262-0100	William A. Paulette	277,850
7 Gilbane Building Co.	Richmond	gilbanebuilding.com	(804) 782-6500	John Taylor	275,953
8 Armada Hoffer	Virginia Beach	armadahoffer.com	(757) 366-4000	Eric Apperson	271,260
9 L.F. Jennings, Inc.	Falls Church	lfjennings.com	(703) 241-1200	Stanley Reed	251,000
10 Howard Shockey & Sons	Winchester	howardshockey.com	(540) 667-7700	Jerry Ennis	249,000
11 Shirley Contracting	Lorton	shirleycontracting.com	(703) 550-8100	Michael E. Post	200,000
12 DPR Construction	Falls Church	dprinc.com	(703) 698-0100	Jeffrey Vertucci	181,600
13 Nielsen Builders	Harrisonburg	nielsen-inc.com	(540) 434-7376	Tony E. Biller	175,000
14 MEB General Contractors	Chesapeake	meggc.com	(757) 487-5858	George B. Clarke IV	157,000
15 S.B. Ballard Construction	Virginia Beach	sballard.com	(757) 440-5555	Stephen B. Ballard	147,000
16 Branch & Associates	Roanoke	branch-associates.com	(540) 989-5215	Stephen B. Aud	138,000
17 Dietze Construction Group	Ashburn	dietzegc.com	(703) 464-9800	Ralph A. Dietze	135,000
18 English Construction	Lynchburg	englishconst.com	(434) 845-0301	A. Douglas Dalton Jr.	131,493
19 Barton Malow	Charlottesville	bartonmalow.com	(434) 984-8800	Philip Kirby	114,680
20 VIRTEXCO Corp.	Norfolk	virtexco.com	(757) 466-1114	Donald P. Adams	111,631
21 Kenbridge Construction Co.	Kenbridge	kenbridge.com	(434) 676-8221	James J. Roberts	111,400
22 Skanska USA Civil Southeast	Virginia Beach	usa.skanska.com	(757) 420-4140	Salvatore Taddeo	105,665
23 Branch Highways	Roanoke	branchhighways.com	(540) 982-1678	J. William Karbach Michael C. Tomlinson	86,000
24 EDC	Midlothian	edcweb.com	(804) 897-0900	Chris Johnson	66,750
25 R.W. Murray Co.	Manassas	rwmurray.com	(703) 334-2100	William D. Fairchild	66,300
26 Henderson Inc.	Williamsburg	hendersoninc.com	(757) 565-1090	Pete Henderson	55,000
27 Martin Horn	Charlottesville	martinhorn.com	(434) 293-6171	John D. Horn	50,400
28 ENSCO	Falls Church	ensco.com	(703) 321-9000	Paul W. Broome III	44,000
29 E.V. Williams	Virginia Beach	evwilliams.com	(757) 420-1140	Thomas Partridge	12,890
30 Structure Tone	Arlington	structuretone.com	(703) 526-1240	Lou Williams	7,264

¹ Figures for 2008

Source: Individual firms.